

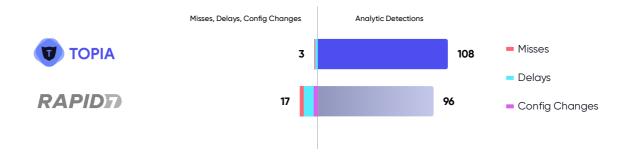


Why is TOPIA Better Than Rapid7 InsightVM?



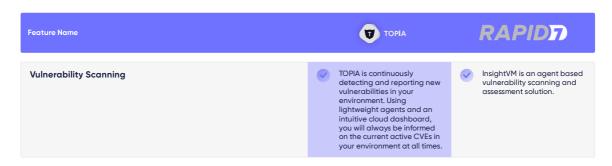
See How Topia Stacks Up Against the Competiton

At Vicarius, we believe that periodic scans requiring on-premise appliances and a separate tool for patch management is no longer a winning strategy when it comes to vulnerability management.



WHY TOPIA?

Competitive Advantages Table



TOPIA not only detects InsightVM is able to track **Vulnerability Remediation** vulnerabilities but also has the tools to remediate them. Depending on the nature of and display some metrics on remediations but is not able to facilitate the remediation the vulnerability, TOPIA has a corresponding mitigation method available. itself without relying on additional solutions or integrations. TOPIA goes beyond basic vulnerability detection by analyzing and weighing additional risk factors associated with each vulnerability. From there, the prioritization engine automatically assigns an easy to read risk serves so **Contextual Prioritization** InsightVM largely relies on external threat intel for prioritization. They also offer a "tagging" system to address the context of assets but this solution is highly manual and easy to misconfigure. easy to read risk score so you know where your security and IT teams need to spend the most time and energy. TOPIA makes patch management easy. OS and 3rd party app patches are automatically aggregated in TOPIA for you and are able to be installed on endpoints through one time patches as InsightVM does not offer any patch management. This Patch Management means you will need additional tools to address this stage of the vulnerability lifecycle with InsightVM – this increases risk, effort, and well as through automations. TOPIA's agents report the latest vulnerability data to a **Continuous Assessment** InsightVM offers live dashboards where agents cloud dashboard in real time. frequently update Vulnerabilities can be introduced into an vulnerability data and various analytics. environment through a new vulnerability being published, a new app being installed, and new devices joining the network. Not having to wait until the next scheduled scan to detect these is an important component in reducing organizational risk. All of TOPIAs features are Because of the requirement **Great Overall Value** included for one price which is simply based on the of using multiple solutions to cover the entire vulnerability number of agents. The reduction in risk and effort required provides partners lifecycle when using InsightVM, it does not offer as good value as TOPIA.

and end customers with